Dear Friends,

Nature operates at its own pace, subject to certain laws that cannot be circumvented. So, too, does our work at the YMCA of Austin proceed in a deliberate fashion as we strengthen the foundations of our community. The fruit of our efforts may not be visible for years, but we are guided by an innate sense that we are on the right path.

Volunteers, staff, donors, members and program participants all play vital roles. A thousand small impacts today yield major transformations in the years to come. There is no quick fix. It takes time, effort and patience.

We plant the seed of self-confidence in our children, then watch them take root and grow into responsible, caring adults, shaped by Y Values.

We inspire healthy behavior and provide support along the way, with the understanding that well-being is not a destination, but a journey that flows like a river.

We build community, a concept as subtle and hard to describe as the sensation of bathing in a warm ray of sunshine. But when you feel it, the experience is life-affirming.

We evolve to meet diverse needs and adapt to serve new environments. But like the changing seasons, we are steady and dependable. You can count on us.

We are here today and will be here tomorrow. Unitiing individuals in collective action to improve ourselves and the world around us.

We are here to grow good. For a better us.

Julie Kreager
Chair, Metropolitan Board of Directors
YMCA of Austin

James Finck
President & CEO
YMCA of Austin
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BETTER THAN GYM CLASS
Austin teens learn how to ‘Take a Stand’ in the City of Austin/ North Austin Y pool

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Northwest Family Y staff and volunteers whip up a dish of nutrition and healthy living

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Springs Family Y tends to future generations

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TODO UN MUNDO NUEVO
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Partner up with the Southwest Family Y to put all abilities into motion

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COMMUNITY IMPACT
FINANCIAL HIGHLIGHTS
We recount the growth of the YMCA of Austin in 2016
In an effort to empower teens to pursue leadership opportunities and to provide employment for professional development, the YMCA of Austin launched SwimATX, a new Lifeguard preparation program in 2015.

Now more than two years later, the program, in partnership with the City of Austin and Austin ISD, trains and certifies students at Reagan High School and LBJ High School for Y Lifeguard jobs upon completion.

The zip codes serviced in this pilot program experience some of the highest incidence of drowning in Texas, and participants are in an age range at increased risk of drowning.

In addition to certification and guaranteed employment, this innovative program takes place during school hours at YMCA and City of Austin pools and provides P.E. credit to its participants. SwimATX is a powerful program designed to uplift teen leaders and equip them with valuable communication, customer service and problem-solving skills for continued success in the future.

“I learned two major things: how to swim better and how to be confident in myself.”
- Cielo L., SwimATX Participant

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**IN 2016, AT THE YMCA OF AUSTIN:**

- **2,231** Kids received Safety Aquatics and Fitness Education through YMCA Project S.A.F.E.
- **9,882** Kids gained the ability to swim through the Y’s Youth Swim lessons
- **85** Teens became water confident through the Y’s SwimATX program
- **19** Teens graduated from SwimATX & went on to complete lifeguard certification course
SAVING THE WORLD ONE CARROT AT A TIME

The Quick Cook evolved from a discussion at the Northwest Family YMCA among staff and volunteers about making good food choices, kitchen and cooking skills, and especially the amount of time required to shop and cook healthy, nutritious meals. As typically busy people who sometimes struggle to put healthy meals on the table, the team decided to create a cooking and nutrition education program that would directly address many of the barriers to healthy eating. The objective of The Quick Cook is to teach basic nutrition and kitchen skills in order to prepare healthy, nutritious meals quickly and easily.

"As a nutrition educator and personal trainer, my passion is health and fitness. I am constantly learning everything I can that is food and exercise related. It means a great deal to me to be able to do what I can to help people become healthier, happier versions of themselves. I have found great value in being part of the volunteer and staff team that created The Quick Cook, a program that will bring a wealth of nutrition knowledge to the community."

-Jennifer Powell, YMCA staff nutritionist, trainer and co-creator of The Quick Cook

"Volunteering to teach The Quick Cook has been a fun way for me to connect on a more personal level with those wanting to make healthy changes. My passion for health/nutrition runs deep and it's been great fun to immerse myself in it, and help others to create healthier lifestyles. It’s an awesome program to get people excited about taking control of their health!"

-Sam Galpin Godbold, Volunteer instructor, The Quick Cook

"As one of five volunteer creators of The Quick Cook, I learned the value of being a member of the YMCA. It was volunteerism at its best! I loved that our team was supported by YMCA staff, and we were treated as professionals who could develop a quality product we believed in, and that would bring value to the Y and the health of our community. The Quick Cook, from creation to execution, is what a valued volunteer program should be. It’s an opportunity to give people a chance to be productive in something of value to others."

-Lisa Stuckey, YMCA Board Member and Volunteer co-creator/instructor of The Quick Cook

MEXICAN-STYLE QUINOA SALAD

By Lisa Stuckey
Preparation/Cooking Time: 10 minutes
Serves: 6

For Salad:
1 cup quinoa, uncooked
2 cups water
1 can pinto beans with no salt, rinsed
1 can corn with no salt, rinsed
1/3 red onion, chopped
1/2 bunch cilantro, washed and chopped
1 red bell pepper, diced
*Other vegetables of your choice can be added

1. Prepare and cool quinoa. Prepare and add all ingredients for the salad.
2. Whisk together ingredients for the dressing until well blended.
3. Add dressing to the salad and mix until fully coated. Serve immediately.
4. Can be stored in the refrigerator until needed.
5. Taste will improve as salad sits for several hours or overnight.

For Dressing:
1/3 cup olive oil
1/3 cup lime juice
1 tablespoon adobo sauce with chopped chipotle pepper
1 tablespoon garlic, chopped
Salt and pepper to taste

IN 2016, AT THE YMCA OF AUSTIN

571 People participated in Nutrition & Healthy Living Programs
18,474 Meals were served in Summer & Year-Round Food Programs
180 Children participated in Childhood Obesity Intervention Programs
170 People participated in Chronic Disease Prevention Programs
14 Organizations became Workplace Wellness and Medical Partners
5 People (Ron, Lisa, Jennifer, Ruth and Amanda) banded together to create The Quick Cook

GROWING GOOD: NUTRITION & HEALTHY LIVING

SAVING THE WORLD ONE CARROT AT A TIME

2016 COMMUNITY IMPACT REPORT
The Y nurtures the potential of every child and teen by supporting their unique Youth Development journey through holistic programming. In 2016, the Springs Family Y offered an array of inclusive programs such as: Gymnastics, Tae Kwon Do, Theater Arts, Dance, Special Needs Adaptive Programs, Youth Sports, Youth Swim and more. With more than 1,000 individual Youth Development classes offered, and over 5,500 individuals served throughout the year, our community’s future leaders were able to build healthy habits, discover new interests and develop essential skills.

“My daughter’s poise and confidence have grown since she started gymnastics. She has always wanted to learn to do a cartwheel. She isn’t quite there yet, but she has vastly improved. Her P.E. teacher at school recently told us how amazing Jane is at gymnastics. We attribute that to the gymnastics program at the Y.”

- Jennifer F., Youth Programs Parent

**IN 2016, AT THE YMCA OF AUSTIN:**

- **10,351** Kids participated in Youth Sports
- **18,347** Kids engaged in Active Play at the Y
- **6,046** Youth participated in Enrichment Activities
- **1,132** Youth learned Leadership & Civic Engagement
As our community grows and thrives, the YMCA of Austin has expanded programming to include educational enrichment opportunities that equip young learners with important communication foundations and skills for future success. At the East Communities YMCA, kiddos age 3-5 and their parents can enroll in Mi Mundo, a free immersion-style Spanish enrichment program designed to help children maintain or improve their Spanish speaking skills. Mi Mundo parents like Maria T. have seen first-hand how the supportive and family-like environment that the Y provides can help children to reach their full potential.

“Una de las razones que me inspiró para inscribir a mi hija en el Programa Mi Mundo fue la confianza. El saber que la Y es una familia. Como padre, me llama mucho la atención saber que mi hija se sienta confortable y animada con la gente que ella conoce. Desde los 3 meses este ha sido su Y. En la Y nos sentimos amados, seguros, y en familia. Participar en Mi Mundo para mí fue una gran aventura, algo excepcional, y una experiencia de la vida que no cambiaría por el mundo.”

- Maria T., Mi Mundo Madre

“One of the reasons that inspired me to enroll my daughter in Mi Mundo is the element of trust. The Mi Mundo group is like a family. As a parent, it caught my attention to know that my daughter felt comfortable and animated around this group of people she is familiar with. This has been her Y since she was three months old. We’ve always felt happy, safe and like family here. Participating in Mi Mundo has been a great adventure, something special and a once-in-a-lifetime experience that I wouldn’t change for the world.”

As our community grows and thrives, the YMCA of Austin has expanded programming to include educational enrichment opportunities that equip young learners with important communication foundations and skills for future success. At the East Communities YMCA, kiddos age 3-5 and their parents can enroll in Mi Mundo, a free immersion-style Spanish enrichment program designed to help children maintain or improve their Spanish speaking skills. Mi Mundo parents like Maria T. have seen first-hand how the supportive and family-like environment that the Y provides can help children to reach their full potential.
OH, SNAP!

In partnership with Dell Children’s Medical Center and Austin Community College, the YMCA of Austin launched a first-of-its-kind camp in Central Texas. Camp In Motion is a unique opportunity for kids and young adults ages 5–21 years old with cerebral palsy and other neuromuscular diagnoses to flourish. This program truly shows what can be accomplished when experts in our community provide support and guidance to help build on the work the Y is already doing.

“It’s such a relief to be able to come to a place where you know your child is going to be understood and not only welcomed, but they are going to thrive, have fun and develop that self-confidence that everyone wants for their child. It’s an amazing feeling to bring your child to Camp in Motion and know that it’s going to be awesome for them and for you.”
- Laura A., Camp in Motion Parent

IN 2016, AT THE YMCA OF AUSTIN:

535 Kids, teens and adults with special needs participated in SNAP Gymnastics, Fitness, Aquatics and Camp in Motion
18 SNAP Community and Non-Profit Partners collaborated to help make Camp in Motion a reality
242 Volunteers helped facilitate a number of SNAP activities in order to put all abilities in motion
A little more than one year ago, a group of TownLake Y members and volunteers asked if a volunteer pianist could play music in the lobby to celebrate the start of the weekend. With that, the first “Music Friday” was born.

Since its first installment, more than 50 local musicians have performed in the TownLake Y lobby. At any given point on a Friday afternoon, the space can be mistaken for one of the neighboring downtown live music venues. Music has been made with an array of instruments, including accordions, pianos, violins, banjos, ukuleles, a cappella singers and even a steel drum band.

The Music Fridays program is entirely volunteer led. The piano and sound system were even donated by Y members, serving as proof that Austin’s tradition of live music is not just in the city’s roots but in the Y roots, too.

“People started to realize that Fridays are a fun, festive time to be here at the Y, and it has really changed the environment.”
– Jude H., TownLake Y Associate Executive Director

“THE LIVE MUSIC CAPITAL OF THE Y”

IN 2016, AT THE YMCA OF AUSTIN:

129 People donated their time and talents as Board Members
313 Volunteers helped raise funds for the Y, through the Annual Giving Campaign
1,764 People volunteered as Youth Sports Coaches and for Special Events

THE LIVE MUSIC
CAPITAL OF
THE Y

GROWING GOOD: VOLUNTEERISM
FREE HUGS FOR EVERYONE

On July 18, 2016, the Bastrop Y held their first FREE HUGS DAY! As a verb, a hug means “to cling firmly or fondly to, to cherish, to embrace, to keep close.” And that was exactly the intent of the event – to keep the Bastrop community close, to embrace everyone.

Bastrop Y staff, board members, volunteers and members spread out over the community visiting businesses, offices, city services programs and street corners... sharing hugs! During a very divisive national election and a turbulent time in their community, the Bastrop Y grabbed a couple bags of chocolate hugs and set out to share as many chocolate and actual hugs as they could.

"It’s contagious. Hug your neighbor, and they will hug their neighbor! What a great way to serve the community,” said Terry Moore, Bastrop Y Executive Director. “Everyone walked away with a smile.”

It’s now a standard service offered at the Bastrop Y. Every day is FREE HUGS DAY, and every day the Bastrop Y is working to embrace and cherish their community.

IN 2016, AT THE YMCA OF AUSTIN:

106,467 People strengthened themselves, their families and their communities through Y membership

$2.4 Million In financial assistance was distributed throughout Travis, Hays and Bastrop counties

38,062 People were served through Financial Assistance
IN A PICKLE

In August of 2016, a group of Active Older Adults began a Pickleball program at the Hays Communities YMCA. Since then, the program has grown to be intergenerational and a source of friendly competition. The group meets consistently three times a week for two-hour pick-up games. Pickleball is an indoor paddle sport that combines many of the elements of tennis, badminton and Ping-Pong.

THE BASICS

THE SERVE
- The serve must be made underhand.
- Paddle contact with the ball must be below the server’s waist (navel level).
- The serve is initiated with at least one foot behind the baseline; neither foot may contact the baseline or court until after the ball is struck.
- The serve is made diagonally cross-court and must land within the opposite diagonal court.
- One serve attempt is allowed; except in the event of a let (the ball touches the net on the serve and lands on the proper service court; let serves are replayed).

FAULTS
- A fault is any action that stops play because of a rule violation.
- A fault by the receiving team results in a point for the serving team.
- A fault by the serving team results in the server’s loss of serve or side out.

DETERMINING SERVING TEAM
- Players use a coin toss to determine who will serve first. The winner of the coin toss will have the option to choose side or to serve or receive.

SCORING
- Points are scored only by the serving team.
- Games are normally played to 11 points and must be won by 2.
- When the serving team’s score is even (0, 2, 4, 6, 8, 10) the player who was the first server in the game for that team will be in the right-side court when serving or receiving; when odd (1, 3, 5, 7, 9) that player will be in the left-side court when serving or receiving.

LINE CALLS
- A ball contacting any line, except the non-volley zone line on a serve, is considered “in.”
- A serve contacting the non-volley zone line is short and a fault.

“IT’S COMPETITION WITHOUT BEATING YOURSELF UP. IT’S COMPETITIVE REGARDLESS OF AGE OR PHYSICAL ABILITY. YOU HAVE TO HAVE AN ATHLETIC NATURE, BUT IT’S FOR EVERYONE.”
- Ronald B., Pickleball Enthusiast

IN 2016, AT THE YMCA OF AUSTIN:

- **4,278** Seniors remained active and engaged through membership at the Y
- **92** Senior-specific programs were offered
- **Pickles** were actually consumed during an average Pickleball game
GROWING GOOD: SAFE SPACES

CONFESSIONS OF A CAMP COUNSELOR:
COMING FULL CIRCLE

When Y Camp Counselor Christian Payne arrived at his first-ever summer camp, he was a shy 7-year-old. With just a few hours around energetic and supportive counselors and meeting a few new friends, Payne says he left camp that year a changed person.

“I was 7 when I went to a Y Summer Camp, and at first it was scary, but I met some friends there and the counselors were a lot of fun and I ended up really enjoying it,” Payne said. “I’ve loved Y camps since then, and I’m 22 years old now.”

Payne says that camp counselors helped him feel at ease and even helped him conquer fears, and that has made him into the person he is today. “I remember during camp we had to try a high ropes course, and I was really scared,” Payne said. “But a counselor I looked up to told me I could do it, and I ended up conquering my fears with his help and it felt great. I was inspired to become a camp counselor myself, and at 16 I decided to give it a try. Being a counselor has taught me to be a leader. The YMCA has given me core values that I can fall back on in my career path, and I plan on using them for the rest of my life.”

Now looking back on the shy 7-year-old he once was, Payne says the Y and his experience at summer camp is one that every child should have the opportunity to enjoy.

“Y Camps allow kids to socialize and grow as people. And it adds to the overall success of their family as a cooperative unit. It’s pretty cool to see. Camp is quintessential because it teaches all participants the values that the Y stands for. Camp instilled those values in me, and because of that, I would say it’s the most important kind of programming we offer.”

- Christian P., Y Afterschool Staff, Camp Counselor and Former Camper

IN 2016, AT THE YMCA OF AUSTIN:

<table>
<thead>
<tr>
<th>4,733</th>
<th>294</th>
<th>$402,887</th>
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<tbody>
<tr>
<td>Children participated in Summer &amp; Holiday Camps</td>
<td>Field trips helped provide educational opportunities for campers outside of their everyday environments</td>
<td>In financial assistance helped provide camp opportunities to children in our community</td>
</tr>
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IN 2016, AT THE YMCA OF AUSTIN:

536 People participated in Outdoor Education Programs
100 Species of plant life cataloged at Camp Cypress
29 Species of wildlife cataloged at Camp Cypress

BIRDS OF A FEATHER

On May 21, 2016, a group of approximately 100 participants converged on YMCA Camp Cypress for the inaugural Greater Austin Eco-Blitz with the goal of cataloging the property’s flora and fauna. The group, composed of volunteers from eight partner organizations, scientists, photographers, families and children, spent five hours exploring the property’s 85 acres and used the iNaturalist app to track their findings. In total, 210 observations were documented with 129 species identified. This monumental outcome is a prime example of what can be accomplished when like-minded organizations team up.

“The amount of biodiversity we were able to find on the property was amazing. I was really surprised to find that there are so many different plants and animals living so close together, especially this close to the city. To think that all of it is right in our own backyard is pretty exciting.”

-Sarah V., Y Staff and Eco-Blitz Participant

Below is just a small sampling of findings from the 2016 Greater Austin Eco-Blitz. For a full list, please visit bit.ly/EcoBlitz2016.
PUTTING THE FUN IN FUNDRAISING

Every year, more than 300 volunteers, staff, neighbors, friends and family come together to raise money during the YMCA’s Annual Giving Campaign. Through grassroots efforts ranging from pie-in-the-face events at our Afterschool sites to Zumbathons® in your local branches, champions for the Y share their life-changing stories with as many people as possible. For every story told and every donation made, a seed is planted which grows and spreads across our communities. And every penny raised goes directly back to helping those who need it most! It is through all of these small ways that the Y is able to make a big impact on the lives of others.

“It changed my life, and people need to know that theirs can change too.”
– YMCA Program Participant

“It has helped me and my family connect to the community.”
– Youth Sports Parent

“I am thankful for financial assistance for working moms barely making it, because my son gets a chance just like other kids.”
– YMCA Camp Parent

IN 2016, AT THE YMCA OF AUSTIN:

$1,060,997.63
Was raised through the Annual Giving Campaign

3,871
Individuals contributed to help their neighbors in need gain access to YMCA Programs/Memberships

$13,646
Was collected in coins from Y Afterschool sites
Presented annually to a person of high character and commitment whose leadership and vision have made only the most significant and long-lasting contributions to this Association. The Will W. Miller award recognizes a key volunteer who has not only inspired others, but has helped the YMCA of Austin enrich the lives of the people in our community.

Like many volunteers before him, Mark Stuckey first got involved with the Y through a program. But in his case, the circumstances were dramatically different. His wife, Lisa, had just completed cancer treatment, and she started her journey to rebuild spirit, mind and body through the LIVESTRONG at the YMCA program.

Seeing the Y Mission at work inspired Mark to take action of his own, not only through Y membership, but also by offering his time, talent and treasure to ensure the Y is able to meet the needs of those who need it most.

Armed with the keen, analytical mind of an engineer, he’s applied his project management expertise to his role as board chair. Thankfully, Northwest Executive Director Steve Peterson lent Mark out to serve the greater good, acting as Annual Campaign Chair in 2017. Mark uses that branch perspective to inform leadership vision and strategy that benefits our volunteers at every level – from rookies to veterans.

He’s always there when you need him with a word of support or a bit of guidance, never shy to offer suggestions and back them up with action. That’s why we love him, and are lucky to have him.
The YMCA of Austin would like to thank all of our 2016 Annual Campaign supporters. Their generosity allowed 40,000 men, women and children to participate in life changing programs.

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- Shelley Washington
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- Weir Foundation
- William Whatley
- Zac Whitley
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- Jamie and Dana Wills
- Winstead PC
- Word of Mouth Catering
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- Donna Woody
- Jon Woolfolk
- Nicholas Woolverton
- Michele Worrel
- Aarion Wright
- Ashley Wright
- Dandi Wright
- David Wright
- Jennifer Wright
- Leilani Wright
- Louis Wright
- Madison Wyatt
- Robert Wyper
- James and Cheryl Yager
- Vani Yalamanchili
- Dolores Yancay
- Frank Yanex
- Ruth Yanoff
- Bill Yarborough
- Daniel Yates
- Graham Yates
- April Yates-Blanco
- Maria Ybanez
- Madison Yeats
- Elizabeth Yndo
- Emma York
- Jenny York
- Caroline Young
- Elizabeth Young
- Karen Young
- Stephanie Young
- Justin Youngblood
- Jean Youngerman
- Erikka Youngstrom
- Amy Younts
- Beth Zabel
- Jullia Zachary
- Laura Zahm
- Gina Zang
- Ila Zangger
- Ruben Zapata
- Ginger Zara
- Daniel Zarakov
- Stephanie Zavaleta
- Dan Zehr
- Esther Zepeda
- Erika Zettl
- Chunxia Zhu
- Kayleigh Ziegenbein
- Mickey Ziegenbein
- Ron Ziegenbein
- Suzi Ziegenbein
- Thom Ziegenbein
- Sean Ziegler
- Sharon Zimmerman
- Phoebe Zink
- Shondra Zinnecker
- Doug Zullo
- Christopher Zuniga
- Shannon Zuniga
- Devon Zygarenski
- Anonymous (6)

If you would like your listing updated or deleted, please contact the Development Department at 512-322-9622 x136
## COMMUNITY IMPACT

- Total number of staff employed by the YMCA of Austin: **1,178**
- Total number of donors who invested in their community through the Y: **3,871**
- Total received in Grants: **$694K**
- Total dollars of Financial Assistance provided for programs/membership: **$2.44M**
- Total dollars invested in salaries and benefits for all YMCA staff: **$12.5M**
- Total dollars of Capital Investments made by the YMCA: **$5.49M**

## FINANCIAL HIGHLIGHTS

<table>
<thead>
<tr>
<th></th>
<th>2015 audited</th>
<th>2016 unaudited</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>REVENUES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$1,807,712</td>
<td>$2,356,271</td>
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<tr>
<td>Membership fees</td>
<td>18,442,289</td>
<td>18,370,131</td>
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<tr>
<td>Less financial assistance to members</td>
<td>(1,742,659)</td>
<td>(1,592,047)</td>
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<tr>
<td>Program service fees</td>
<td>7,396,957</td>
<td>8,770,835</td>
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<tr>
<td>Less financial assistance to participants</td>
<td>(738,233)</td>
<td>(848,223)</td>
</tr>
<tr>
<td>Investments</td>
<td>(105,437)</td>
<td>175,611</td>
</tr>
<tr>
<td>Other</td>
<td>274,322</td>
<td>362,003</td>
</tr>
<tr>
<td><strong>Total revenue and other support</strong></td>
<td><strong>$25,334,951</strong></td>
<td><strong>$27,594,581</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>EXPENSES</strong></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries and related payroll costs</td>
<td>$13,358,217</td>
<td>$14,596,016</td>
</tr>
<tr>
<td>Outside Services</td>
<td>1,359,607</td>
<td>1,341,367</td>
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<tr>
<td>Occupancy</td>
<td>2,744,885</td>
<td>3,334,329</td>
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<tr>
<td>Other operating costs</td>
<td>3,256,306</td>
<td>3,823,568</td>
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<tr>
<td>National YMCA support</td>
<td>285,387</td>
<td>328,643</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>625,486</td>
<td>763,496</td>
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<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$21,629,888</strong></td>
<td><strong>$24,187,419</strong></td>
</tr>
<tr>
<td><strong>SUB-TOTAL NET</strong></td>
<td><strong>$3,705,063</strong></td>
<td><strong>$3,407,162</strong></td>
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<tr>
<td><strong>LESS</strong></td>
<td></td>
<td></td>
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<tr>
<td>Interest Expense</td>
<td>$337,836</td>
<td>$279,405</td>
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<tr>
<td>Depreciation</td>
<td>2,221,552</td>
<td>2,384,200</td>
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<tr>
<td>Change in net assets</td>
<td>1,145,675</td>
<td>743,557</td>
</tr>
<tr>
<td>Net assets at beginning of year</td>
<td>34,028,944</td>
<td>35,174,619</td>
</tr>
<tr>
<td><strong>NET ASSETS—END OF YEAR</strong></td>
<td><strong>$35,174,619</strong></td>
<td><strong>$35,918,176</strong></td>
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</tbody>
</table>